

## June 2009

# **News @ Thomas**

### **Tech Support**

Thomas Technical support would like to notify dealers of the upcoming technical service training institute taking place this coming



September. We are in the process of creating the agenda and hope to release a bulletin this week. Thomas Tech will be presenting the latest version of our service school display, as well as training seminars by multiple supplier technicians.

We hope to see you there!

Stop/Go and Turn.

Thomas offers a variety of options. This month, we would like to bring to your attention the Thon



directional kit (signal/brake lights and 4 way flashers). Brake & signal lights are very common on the work site. Thomas offers the optional brake & signal light kit on all models. Brake



lights stay on once the unit key is turned on and turn off when the unit is moved. The left/right signal is controlled very

easily by pressing the small red button on the control handles.

Along with turn signals and brake lights, the Thomas directional kit has 4-way flashers controlled by the toggle switch in the LH dash. This kit comes complete with ID plate with light, rotating beacon and marker reflectors. If you have any questions or are interested in the Thomas directional kit, please contact your regional sales manager.

We appreciate you taking the time to read this newsletter, and welcome any comments and feedback you have. Please send your thoughts to newsletter@thomas-equipment.com.

# THOMAS TIMES

# Sales update

**BUY** a new **THOMAS** *185* skid steer and your 50-hour service is on us!!! Thomas Equipment is pleased to announce that this offer has been extended to July 31<sup>st</sup>. As tough as its operator, the rugged and dependable Thomas 185 has power and agility to get the job done safely and efficiently. To ensure that your 185 keeps on getting those tough jobs done, your 50-hour service is on us for any **THOMAS** 185 purchased through July 31<sup>st</sup>, 2009!

In case you haven't heard - It just got easier to purchase a **THOMAS** skid steer. Thomas is recognized as the machine that outlasts its competitors, brings our customer value over many years, and a superior return on their investments. For further details on this program, please contact your regional sales representative to learn more.

Our new Spanish Dealer Intermop attended the FIDER 2009 International Demolition and Recycling Exhibition, Spain's leading trade fair for Business Services, on May 20-23, held in Zaragoza, Spain. The show was well attended at the start but dropped off



during the last two days. This is not surprising considering the economic climate in Spain, which has seen the Skid Steer market alone suffer a decline. We congratulate Intermop for taking this proactive approach in attending this Exhibition to promote their company and its products during this difficult time. A number of contacts were established with previous customers of Thomas who now realize that Intermop, a well established, high profile Company with an excellent reputation, is the new Thomas Dealer for Spain.

### **Spare Parts Department**

We would like to remind our dealers that we are still getting orders for several items (e.g. fasteners) in large quantities, even though we have changed the packaged quantity from single items to multiple items per packet. Please note that for these items, an



order quantity of 1 means one package and that package may contain a quantity of the same item. This requires a manual change of the order and notification to the dealers. Please note the new quantities when placing an order to ensure we can expedite your order and avoid any inconvenience to you.

Let us spread the news on your upcoming shows. Just forward show details and dates to your regional sales representative or Susan Hunter @ <u>shunter@thomas-equipment.com</u> and we will post them on our website under the "Trade Show Calendar".

### **New Dealers**

Lift Parts Atlantic, Ltd (Saint John, New Brunswick)



We would like to welcome Lift Parts Atlantic, located in Saint John, New Brunswick, to the family of Thomas dealers. Serving many customers from landscaping, recycling and farming for over 29 years, Lift Parts Atlantic is well know for their customer service and strong product line up. Whether it's new or used inventory, servicing or parts, Lift Parts Atlantic will elevate vour equipment experience. Welcome!!

# **Hartland Trade Show**



Thomas supports the local trade Show in Hartland, New Brunswick. Thomas Equipment staff attended the local trade show to support the local market and volunteer firefighters. At the show. Thomas presented models 105, 153, 185 and 255. This local trade show brings in over 8,000 spectators and was a huge success for Thomas. Thanks to all the Thomas employees that helped at this show. Great Work!!