

September 2009

News @ Thomas

Online Survey

As part of Thomas Equipment's continuing effort to better serve customers, as well as be both innovative and responsive to the market, we value the opinions and comments of our dealers. Thomas is pleased to announce the addition of an Online Survey to the dealer's section of our website. To access the survey, please login to the Thomas Dealers Lounge with your username and password at <u>www.thomas-equipment.com</u>, and select the Online Survey button located at the left of the screen.

Additional surveys, covering different aspects of Thomas, will be added periodically, so please be sure to check this section frequently. We thank you for your continued support and appreciate you taking a few moments to complete this online survey.

Customer Service

As some of you may be aware, due to the economic times we have been forced to reduce our staff, and



want to make sure that your Customer Service contact information is current, to provide you with direct and quick communications with us: **Terri Lunn**, Customer Service Representative Tel: 506-276-4511, ext. 119

Email: <u>telunn@thomas-equipment.com</u>

Danielle Waugh, Customer Service Manager Tel: 506-276-4511, ext. 130

Email: dwaugh@thomas-equipment.com

Should you not reach us immediately, please leave a message and we will call you back as soon as possible. We appreciate your patience with this transition.

New kids in town...@

Congratulations to Leon Butterfield, Technical Service & Warranty Manager, who welcomed a new baby girl in July; and Tony Pelkey, Design



Engineer, on the arrival of twin girls in August.

We appreciate you taking the time to read this newsletter, and welcome any comments and feedback you have. Please send your thoughts to newsletter@thomas-equipment.com.

THOMAS TIMES

Sales update

Continuing our discussion on the new CE base units from Thomas, the cab insulation is now standard on Thomas Base Models. The cab insulation gives the ROPS a professional look, along with style. From the model T-85 and up, all CE base units will come with Cab Liner.

As some Thomas models have access panels within the ROPS, these sections of insulation have Velcro backing for easy installation and removal. The Head Liner is custom fit to cover the complete ceiling of the ROPS. With this new standard feature on Thomas Base units, the cab is more efficient at maintaining heat longer inside the ROPS.

Cab Insulation, along with the large ROPS, gives Thomas a leading edge in comfort and style; while still holding the title of tough and reliable to match our customers.



More comfort, more control, more from Thomas.

Thomas Belgium Warehouse is MOVING...

Thomas Equipment is proud to announce that we are partnering with **ALS (Freight Management Group) Limited in the Netherlands.** Service to our dealers is priority #1. The move is in line with our goal to provide our valued Thomas Dealers with a full range of Thomas skid steer loaders and Thomas parts quickly and efficiently from the moment of order placement to the time of delivery. The Thomas warehouse transition will be seamless, and during the move you can contact your Thomas Team representative, who will be on call to serve

John Andrews, Business Development Manager, Europe

you. Should you have any questions or concerns please contact:

Mobile: +44-797-383-2195 Email: jandrews@thomas-equipment.com Danielle Waugh, Customer Service Manager Tel: 506-276-4511, ext. 130 Email: dwaugh@thomas-equipment.com Mary Jane Clark, Director of Sales Mobile: 506-221-0057

Email: mjclark@thomas-equipment.com

All of us at Thomas Equipment thank you for your support and wish to express our deepest appreciation for the vital role you play as we build the Thomas Skid Loader Brand.

Woodstock Ontario Outdoor Farm Show



The Woodstock Ontario Outdoor farm show was a great success for Thomas Equipment and customers alike. Thomas entered the show with models 185, 153, 105 & 255 (2 speed). We would like to thank the dealers that helped make this show a success:

Ashots Outdoor Power Products

Tel: 905-569-2055

www.ashots.ca

Walker Equipment Tel: 1-800-318-9428 www.walkerequipment.com W.J. Lamberts & Sons

Tel: 705-426-7374



Thanks to the dealers & staff that made the show a huge success. With Regional Sales Manager Allan Downey and Director of Sales Mary Jane Clark, local dealers attended and were part of the show. Special thanks go out to all the customers that visited the Thomas booth and shared their Thomas stories, some with units nearly 35 yrs old.

1-866-BE-TOUGH www.thomas-equipment.com